



For Immediate Release

Bid-Winners.ca Introduces Public Training Workshops for Bid & Proposal Management

Bid-Winners announces its new series of public training workshops. These training programmes teach bidders how to read and interpret complex Bids and RFPs, and how to write professional quality proposals that are compelling to buyers.

Toronto, Canada, June 7, 2010 --(PR.com)-- Bid-Winners is a management consulting firm that helps businesses find and respond to public and private Bids, RFPs, and Tenders.

The company is extending its popular corporate training programmes to the general public. Public workshops provide a cost-effective way for individuals and small businesses to learn how to successfully manage bids and proposals.

“The full day workshop explains in detail the NINE-STEPS to managing a successful Bid-Response project.” explains Dan Pelletier, President Bid-Winners.ca. “Attendees learn how to: find bids; decide to bid or not-bid; write a compelling proposal; present a professional bid-package; and debrief on both won and list bids”

“From the many proposals we have managed for our clients, we have selected both the best-practices and the common pitfalls, and built these into the workshop content.”

Attendees develop basic to intermediate skills in: interpreting complex bid documents; writing professional proposals that meet mandatory requirements; and creating compelling solutions for buyers.

Sales Professionals, Admin & Sales Support Teams, Entrepreneurs, and Small Business Owners will benefit from this content-rich and interactive workshop.

For more information, or to request a Bid-Winners' information package, call 800-311-1678 or order through the company website at www.bid-winners.ca

About Bid-Winners.ca and DJP Management Inc.

DJP Management is consulting firm offering business development solutions. Bid-Winners provides Bid Management and Proposal Writing solutions across Canada.

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